



SABIT GROUP PROGRAM

OIL REFINING

AUGUST 13 – SEPTEMBER 10, 2005

SCOPE AND MISSION

The Special American Business Internship Training (SABIT) Program will invite 18 mid- to senior-level managers and engineers from the Eurasian refining sector to learn about new advances in petroleum processing technologies, standards, and methodologies. These delegates, screened and selected by the U.S. Department of Commerce, represent some of the top Eurasian refineries. In order to meet the growing demand for petroleum products, the delegates are seeking American technologies and solutions to increase efficiency and production in the refining sector. This program will introduce delegates to the status and trends of the U.S. downstream sector, covering topics such as refining technologies, engineering, construction and operations.

PROGRAM OBJECTIVES

The program's primary objective is to provide these Eurasian delegates with a comprehensive understanding of new technologies and services available in the downstream sector from companies based in the United States. This objective will be carried out through training seminars and site visits to U.S. petroleum refineries, engineering and design firms, equipment manufacturers and regulatory agencies. After completion of the program, these high-level managers and engineers will be able to implement change and make improvements in their organizations in addition to being prepared to work successfully with U.S. partners.

BENEFITS OF PARTICIPATION

SABIT offers a unique opportunity for U.S. companies to provide industry insight and training while showcasing their products and services to their Eurasian counterparts. By hosting this SABIT group, U.S. companies will build relationships with the current and future leaders of the Eurasian refining sector. American companies that host this delegation will find that these contacts are invaluable when exploring commercial opportunities and partnerships in the region. Companies that are already active in Eurasia will find that hosting complements and strengthens their presence in the region.

PROGRAM STRUCTURE

The program will begin August 13th in Washington, D.C. with an orientation and visits to relevant government agencies and associations in the National Capital Area. During the remaining three weeks, the group will travel to Houston and other key industry locations for detailed discussions, training sessions, and site visits with major oil refineries, engineering firms, equipment providers and service companies. The program ends in Washington on September 10th.

HOST THIS DELEGATION

SABIT is currently looking for U.S. hosts to provide training at their facilities. Training will cover the following topics that are relevant to the interests indicated by the delegates, and represent some of the current challenges they face within their companies:

- Processing Technologies
- Petroleum Products
- Engineering and Construction
- Product Distribution and Storage
- Refinery Operations
- Environmental and Regulatory Issues
- Economics and Management

COST OF PARTICIPATION

SABIT covers the majority of program costs for all delegates, including round-trip airfare to the United States, all U.S. domestic air travel, housing, insurance, per diem for meals and incidentals, and interpreters who travel with the group. In turn, U.S. host companies and organizations are asked to provide up to one day of presentations focused on their expertise in petroleum refining and downstream sector.

FOR MORE INFORMATION

To learn more about this program, please contact:

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